

NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

OF NORTH CAROLINA

Charlotte | NC Piedmont Triad | Raleigh-Durham

A Look at 2015's NAIOP NC Statewide Conference

NC Governor Pat McCrory

NAIOP NC was honored to host an informal address by NC Governor Pat McCrory, to open our 2015 NAIOP NC Statewide conference. Governor McCrory discussed:

- Priorities for economic development in our state and initiatives that need to be passed in Raleigh to help North Carolina compete
- Efforts to restore the historic tax credit
- The transportation proposal and how it will help NC
- How NAIOP members and the State of NC can promote Brownfields and other initiatives that promote growth and protect our environment
- Additional priorities for this legislative session and beyond to boost our economy



A QUICK RECAP OF EVENTS...

Over 160 commercial real estate professionals from across the state attended the NAIOP NC conference in Pinehurst on April 21, 2015. This year marked the beginning of a new era for our NAIOP NC Statewide Conference - all three NAIOP NC chapters (NAIOP Charlotte, NAIOP Piedmont Triad, and NAIOP Research Triangle) came together to collectively plan and organize the event.



The conference provided a relaxed, open setting, allowing NAIOP members to connect, network, and get to know one another on a more personal level. Aside from the educational aspects of the conference, a little fun was to be had as well. We hosted two educational breakout sessions focused on finance and legislative issues. Attendees showed up ready to "roll the day away" at lawn bowling and our two networking receptions. To end the conference,



everyone gathered for the keynote dinner, awards reception, and after dinner cordials on the porch.

It was great to see knowledge sharing at its best. In case you missed it, you can view the Development Drivers CRE panel presentations by [clicking here](#) for Peter Pappas, Crosland Southeast and [clicking here](#) for Daniel Cramer, Wexford Science + Technology.



CORNERSTONE AWARD WINNERS

Congratulations to the 2015 Cornerstone winners and thank you to everyone who submitted a project - the competition was fierce!

NAIOP NC Building Project of the Year was awarded to 751 West Fourth Street, the first multi-tenant office building to be developed in Winston Salem since 2000 and was awarded for "new or renovated construction project in NC that is outstanding in quality, building components, innovation, teamwork, project delivery and schedule." The project was submitted and award accepted by NAIOP Piedmont Triad member Mark Dunnagan, Frank. L. Blum Construction Company. Frank. L. Blum Construction Company was the general contractor.



NAIOP NC Green Project of the Year was awarded to the Winston-Salem Student Success Center at Hill Hall Renovation & Expansion and was recognized for representing "the 'Best of the Best' in its class for energy efficient design and building system performance." The \$11 million project added over 6,000 square feet to the existing space for a total square footage of 38,021. The project was submitted and award accepted by NAIOP Piedmont Triad member Mark Caudill, Shelco LLC. Shelco LLC and Charlotte based R.J. Leeper Construction jointly teamed as the construction manager at risk on the project.



NAIOP NC Real Estate Deal of the Year was awarded to Raleigh based Lenovo. The award "showcases the challenges and achievements in commercial real estate and the impact on our economy as we continue to grow and build our business across the state." CBRE launched a market wide search for 450,000 square feet of space to house 150,000 square feet of labs in addition to traditional office space. The transaction officially closed on October 1st, 2014 and is one of the largest real estate deals in Raleigh-Durham history. The deal was submitted and award accepted by NAIOP Research Triangle member Tom Fritsch, CBRE | Raleigh. CBRE | Raleigh was the managing director for the deal.



YOUR THOUGHTS MATTER...

We want to hear from you! In order to build on this year's momentum and provide you with the best speakers, programs and networking opportunities going forward, please share what you think!

Your opinion matters to us!



NAIOP NC wishes to thank our conference attendees, volunteers, and sponsors for hanging with us through the "Blizzard of 2015" causing the rescheduling of our conference and sincerely appreciate your attendance and support. *See you in 2016!*

Make sure to check out the conference photos!

